

# SBA *Borrower Services*

Carty, Harding, & Hearn, Inc. goes beyond traditional brokerage to provide hands-on guidance throughout the SBA 7(a) loan process. With years of expertise in Government Guaranteed Lending, we simplify what can often be a complex and time-consuming journey. From pre-qualification to closing, we ensure that your financing experience is smooth, efficient, and tailored to your business needs.

Our team will provide you with a complete, organized, and prequalified underwriting package, giving you the best chance of success in securing financing. Using our extensive network of SBA lenders, we match you with the right financial institution and work closely with both the lender and the SBA to streamline approval and funding. Your success is our priority.

## **Services Provided**

### **Prequalification**

- Geographic Location Analysis
- Project and Borrower Eligibility Assessment
- Identification of Potential Weaknesses and Tailored Solutions
- Preliminary Evaluation of Required Environmental Assessments

### **Comprehensive Documentation Support**

- Customized List of Required Documents and Information for Your Specific Project
- Assistance in Developing Business Plans, Financial Projections, and Supporting Documents

### **Loan Structuring & Advisory**

- Determination of Eligible Loan Size
- Collateral Coverage Analysis
- Equity and Capital Requirements Guidance
- Identification of Borrowers and Required Guarantors

### **Loan Packaging & Submission**

- Assistance in Gathering and Organizing All Necessary Documents
- Submission of a Complete, Lender-Ready Loan Package

### **Lender Placement & Matching**

- Connecting You with the Best Lender for Your Project Based On:
  - Geographic Location
  - Industry Specialization
  - Loan Size and Complexity
  - Favorable Terms and Lending Conditions

From start to finish, we are with you every step of the way—ensuring a seamless process so you can focus on building and growing your business while we handle the details.